

CITY OF GREENWOOD, INDIANA

Quarterly Financial Review

For Quarter Ended September 30, 2015

Greenwood Finance Department

10/16/2015

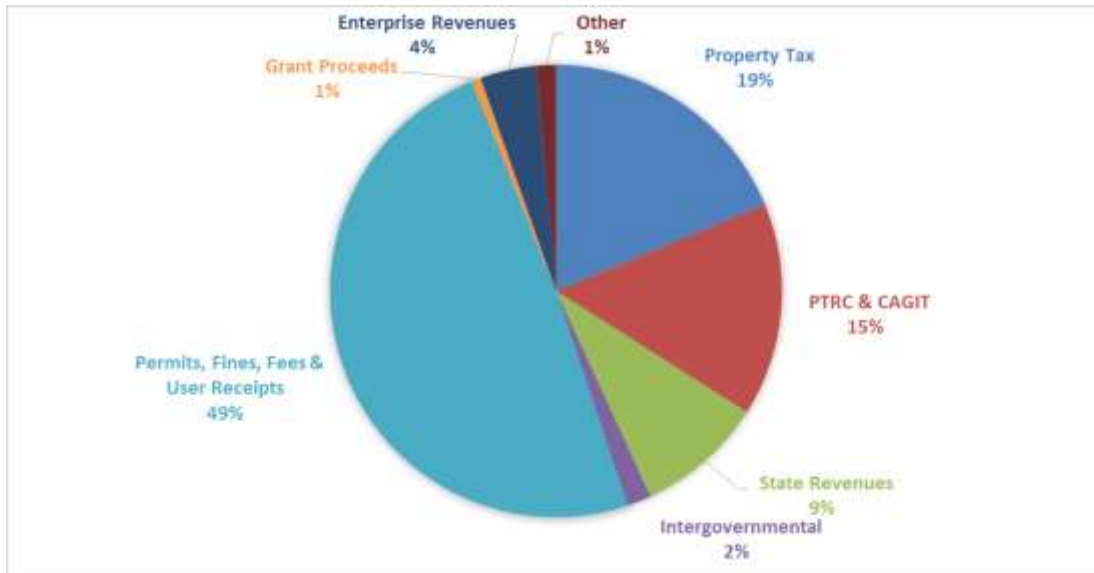
The following exhibits are “UNAUDITED” and are provided for general information purposes only. The statements have not yet been reviewed or audited by the State Board of Accounts and may not conform to Generally Accepted Accounting Principles, and, as high level summaries without supporting statements or notes, are inherently incomplete. The City of Greenwood (“The City”) publishes certain financial information that management believes to be accurate and correct as of the date or dates contained therein. However, the financial affairs of the City change regularly and such changes may be material. Users are advised that, while the City makes reasonable efforts to ensure the accuracy of information, information may change from time to time without notice.

EXECUTIVE SUMMARY

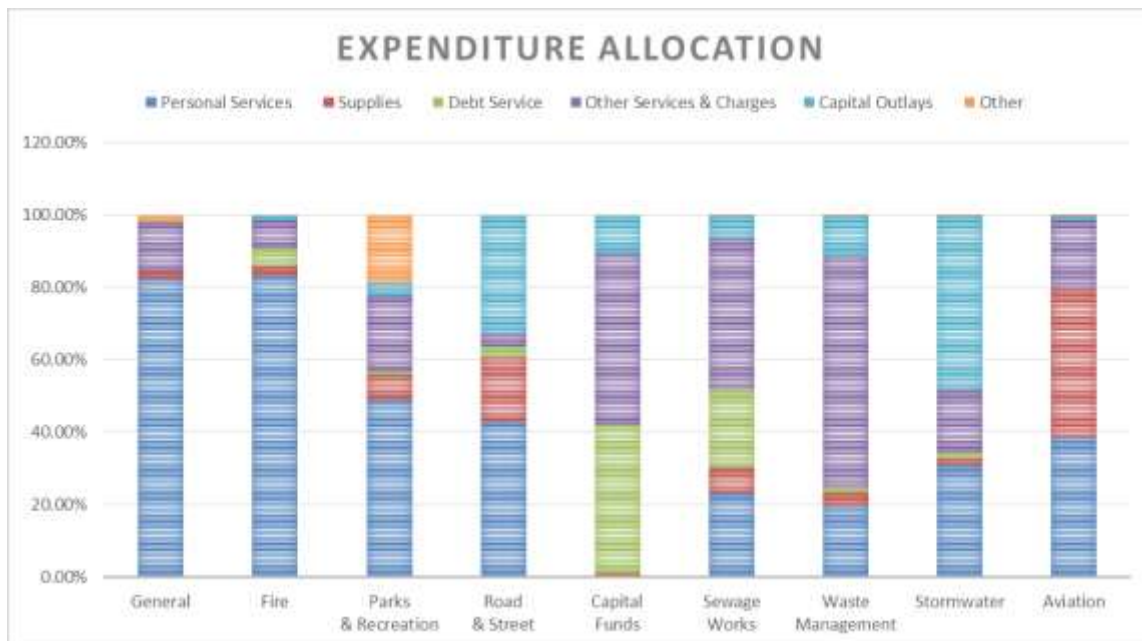
Summary of Major Fund Activities

As of September 30, 2015 the Major Governmental Activities Funds had year to date (“YTD”) receipts of \$19.04M and \$19.99M in expenditures. Major Proprietary Funds had YTD receipts of \$14.41M and \$11.91M in expenditures.

Below is the distribution of YTD receipts through the third quarter of 2015.



Below is the distribution of YTD expenditures through the third quarter of 2015.



Long-term Financial Goals

In concert with the Budget, the Quarterly Financial Review is a tool that the City uses to achieve its various long-term operational goals. In addition to non-financial goals, the Quarterly Financial Review serves as a means to measure the following long-term financial goals of the City:

- Maintain strong operating reserves by preserving all major fund balances
- Practice Fiscal Discipline by operating within Structurally Balanced Budgets
- Increase Rainy Day fund balance
- Offer highest level of financial reporting and transparency available

Long-term Strategic Goals

As part of a multi-year strategic planning process the Mayor has outlined four principals to guide Greenwood on the path of Pride and Progress. Future Quarterly Reviews will include summaries of the investments being made across the City to enhance the following four areas:

- Public Safety
- Quality of Life
- Economic Development
- Public Infrastructure

Financial Reporting

Statements of Receipts and Disbursements

This statement demonstrates the YTD receipt and disbursement activity divided by Governmental and Proprietary Funds. In an effort to make this report user friendly, certain funds have been combined. Specifically, Parks and Recreation includes the major Parks and Recreation Fund (002) and the Special Non-Reverting Recreation Fund (003). Road and Street includes Motor Vehicle Highway (004) and Local Road and Street (008). Capital Funds include Cumulative Capital Improvement Rate (009), Cumulative Capital Improvement Cigarette Tax (010) and Cumulative Capital Development (012). Debt Service Funds include 2005 Park District (062), Fire Equipment Debt (062) and 2012 Debt Service (068).

For a complete listing of the annual receipts and disbursements of all of the City's funds please review the City's Comprehensive Annual Financial Report (CAFR) or the cash-basis regulatory report (CTAR).

Budget Analysis

This statement compares department revised budgets to actual disbursements. Revised budgets are comprised of the original adopted budget, budget carryovers, and current year additional appropriations. In order to analyze spending across the City, the Finance Department uses an internal metric called "par." This metric allows us to gauge spending efficiently across multiple departments. For internal purposes, par is equal to the number of months that have passed within the year. Therefore, at the end of the first quarter, if a department has spent more than 75% of their annual budget it may be running ahead of schedule. Note, that items such as insurance, lease payments and debt service are not paid monthly and therefore can distort this performance metric.

Fund Balance Analysis

The statement compares the ending cash balance to the original budget for each major fund for the current and prior two periods. As mentioned earlier, increasing operating balances is a long term financial goal of the City. In order to measure progress and monitor fund balances across the City, the Finance Department uses a "Reserve Percentage" metric. For internal purposes, Reserve Percentage is calculated by taking the ending cash position of a fund and dividing it by the annual Original Budget. For Governmental Funds that receive the majority of their revenue semi-annually, our year-end target is 50%, or six months of operations. For Proprietary Funds that receive the majority of their revenue monthly, our year-end target is 25%, or three months of operations. Additionally, the Department of Local Government Finance suggests a minimum fund balance of 16%, or two months of operation.

Revenue Budget to Actual

This statement compares the total receipts received YTD to the department's annual revenue budget. Through September 30, 2015 the General, Fire, Capital and Aviation Funds are all trending below their annual revenue budgets. This is largely in part to the biannual nature of property tax distributions and the limitations of cash-basis accounting. Sewage Works Operating, Waste Management, Stormwater and Probation are all trending ahead of their 2015 Revenue Budgets. This is largely in part to Sewage Works rate increases and significantly improved utility collection rates.

Planning & Analysis

The Finance Department works with City departments to ensure that long term financial plans are in place and said plans are achievable. Resources, such as monthly department financial reports, quarterly budget reviews, budget workpapers, capital asset planning, and the statistical section of the CAFR are all tools that aid in the financial planning process. We believe that this information provides policy makers with relevant and timely information needed to provide value to tax and rate payers.

Risk Factors

The City of Greenwood is exposed to numerous short-term risks that could impact the City's financial position and budget. These risks include but are not limited to: lower than expected revenues, higher circuit breaker losses, declining net assessed values, commercial property tax appeals, negative tax rate impacts, inflationary pressures, natural disasters, and other unforeseen events.

Disclaimer "forward looking statements"

Some of the information provided within this report may contain statements related to future business and financial performance and future events or developments involving the City that may constitute forward-looking statements. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material made public and in press releases. In addition, management may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of the City's management, and are, therefore, subject to certain risks and uncertainties. A variety of factors,

many of which are beyond the City's control, affect the City's operations, performance, strategy and results and could cause the actual results of the City to be materially different from what may be expressed or implied by such forward-looking statements or anticipated on the basis of historical trends.

Sincerely.

Adam Stone, Controller
Finance Department
City of Greenwood, Indiana

CITY OF GREENWOOD, INDIANA
STATEMENT OF RECEIPTS & DISBURSEMENTS
Period Ending September 30, 2015

	Governmental Funds						Proprietary Funds					
	General	Fire	Parks & Recreation*	Road & Street*	Capital Funds*	Rainy Day	Sewage Works	Waste Management	Stormwater	Aviation	Total	
Receipts												
Property Tax	\$ 2,170,924	\$ 2,561,765	\$ 657,601	\$ -	\$ 886,153	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,276,443	
PTRC & CAGIT	\$ 5,099,554	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,099,554	
State Revenues	\$ 402,303	\$ -	\$ -	\$ 2,595,939	\$ 57,931	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,056,173	
Intergovernmental	\$ 192,134	\$ 256,593	\$ 58,167	\$ -	\$ 78,387	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 585,281	
Permits, Fines, Fees & User Receipts	\$ 705,812	\$ 6,000	\$ 1,268,641	\$ 8,913	\$ -	\$ -	\$ 9,210,715	\$ 2,360,153	\$ 2,097,771	\$ 747,274	\$ 16,405,280	
Grant Proceeds	\$ -	\$ 212,341	\$ -	\$ -	\$ -	\$ 11,556	\$ -	\$ -	\$ -	\$ -	\$ 223,897	
Enterprise Revenues	\$ 1,342,811	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,342,811	
Other	\$ 412,860	\$ 27,552	\$ 3,305	\$ 7,745	\$ 1,639	\$ 19,013	\$ -	\$ -	\$ -	\$ -	\$ 472,115	
Total Revenue	\$ 10,326,398	\$ 3,064,252	\$ 1,987,715	\$ 2,612,596	\$ 1,024,109	\$ 30,569	\$ 9,210,715	\$ 2,360,153	\$ 2,097,771	\$ 747,274	\$ 33,461,553	
Expenditures												
Personal Services	\$ 8,891,566	\$ 3,365,934	\$ 832,565	\$ 925,992	\$ -	\$ -	\$ 1,739,637	\$ 350,591	\$ 618,167	\$ 263,842	\$ 16,988,294	
Supplies	\$ 247,537	\$ 109,622	\$ 116,834	\$ 378,678	\$ 12,502	\$ -	\$ 513,867	\$ 66,115	\$ 39,474	\$ 280,089	\$ 1,764,718	
Utilities	\$ 350,493	\$ 60,510	\$ 113,131	\$ -	\$ -	\$ -	\$ 174,209	\$ -	\$ 3,472	\$ 45,541	\$ 747,356	
Insurance	\$ 589,605	\$ 44,893	\$ 7,067	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,755	\$ 652,320	
Debt Service	\$ 11,200	\$ 199,122	\$ 20,500	\$ 68,949	\$ 523,138	\$ -	\$ 1,620,536	\$ 22,497	\$ 33,496	\$ -	\$ 2,499,438	
Other Services & Charges	\$ 464,043	\$ 201,082	\$ 234,270	\$ 73,394	\$ 601,327	\$ 23,501	\$ 2,931,735	\$ 1,134,652	\$ 343,675	\$ 74,661	\$ 6,082,338	
Capital Outlays	\$ 20,710	\$ 58,685	\$ 60,745	\$ 703,675	\$ 132,832	\$ -	\$ 462,438	\$ 199,768	\$ 960,744	\$ 6,765	\$ 2,606,362	
Other Expenditures	\$ 226,521	\$ -	\$ 316,635	\$ -	\$ -	\$ -	\$ 11,283	\$ 2,410	\$ 1838.1	\$ 1,346	\$ 560,033	
Total Expenditures	\$ 10,801,675	\$ 4,039,849	\$ 1,701,747	\$ 2,150,687	\$ 1,269,799	\$ 23,501	\$ 7,453,705	\$ 1,776,034	\$ 2,000,866	\$ 682,999	\$ 31,900,860	
Excess (Deficiency) of Revenues over Expenditures	\$ (475,277)	\$ (975,597)	\$ 285,968	\$ 461,909	\$ (245,689)	\$ 7,069	\$ 1,757,010	\$ 584,119	\$ 96,906	\$ 64,275	\$ 1,560,693	
Net Transfer In (Out)	\$ -	\$ -	\$ -	\$ -	\$ (300,000)	\$ 226,925	\$ -	\$ -	\$ -	\$ -	\$ (73,075)	
Ending Fund Balance	\$ 5,757,588	\$ 2,092,325	\$ 1,657,336	\$ 4,356,548	\$ 3,704,951	\$ 2,461,912	\$ 6,182,429	\$ 1,597,457	\$ 2,115,486	\$ 397,115	\$ 30,396,222	

Notes:

This information is UNAUDITED and may be subject to change.

Funds are presented using cash basis of accounting.

User Receipts includes Ordinance Violations, Code Enforcement Fines, Building and Sign Permits, City Court Fees, etc.

Other Receipts are comprised of miscellaneous receipts, one-time revenues, Court Diversion and Deferral fees and interest income.

Enterprise Revenues includes shared cost from Airport, shared cost from SWO, City Cental rental income and ROI from SWO.

*Multiple Funds have been consolidated.

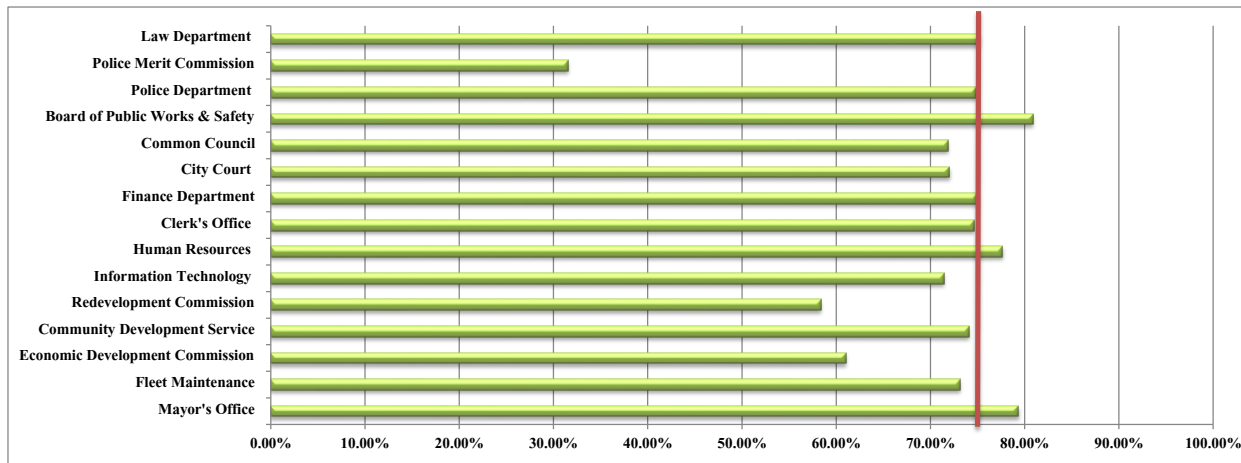
CITY OF GREENWOOD, INDIANA

BUDGET ANALYSIS

Period Ending September 30, 2015

General Fund:

	Revised Budget	Additional Appropriations	Amount Paid	Currently Encumbered	Remaining Budget	Percent Spent
Mayor's Office	\$ 321,846	\$ -	\$ 251,556	\$ 3,802	\$ 66,488	79.34%
Fleet Maintenance	\$ 202,511	\$ -	\$ 144,136	\$ 3,915	\$ 54,460	73.11%
Economic Development Commission	\$ 11,850	\$ -	\$ 7,084	\$ 150	\$ 4,616	61.05%
Community Development Service	\$ 783,776	\$ -	\$ 576,227	\$ 4,186	\$ 203,363	74.05%
Redevelopment Commission	\$ 23,750	\$ -	\$ 13,869	\$ -	\$ 9,881	58.40%
Information Technology	\$ 316,528	\$ -	\$ 224,491	\$ 1,608	\$ 90,429	71.43%
Human Resources	\$ 121,795	\$ -	\$ 93,846	\$ 689	\$ 27,260	77.62%
Clerk's Office	\$ 106,834	\$ -	\$ 79,641	\$ 80	\$ 27,113	74.62%
Finance Department	\$ 233,289	\$ -	\$ 170,409	\$ 4,519	\$ 58,361	74.98%
City Court	\$ 360,484	\$ -	\$ 252,310	\$ 7,261	\$ 100,913	72.01%
Common Council	\$ 150,700	\$ -	\$ 108,282	\$ -	\$ 42,418	71.85%
Board of Public Works & Safety	\$ 5,688,803	\$ -	\$ 4,570,166	\$ 31,665	\$ 1,086,972	80.89%
Police Department	\$ 5,264,937	\$ -	\$ 3,932,385	\$ 10,675	\$ 1,321,877	74.89%
Police Merit Commission	\$ 35,450	\$ -	\$ 10,963	\$ 210	\$ 24,277	31.52%
Law Department	\$ 186,200	\$ -	\$ 138,974	\$ 1,055	\$ 46,171	75.20%
Total	\$ 13,808,753	\$ -	\$ 10,574,339	\$ 69,815	\$ 3,164,599	77.08%



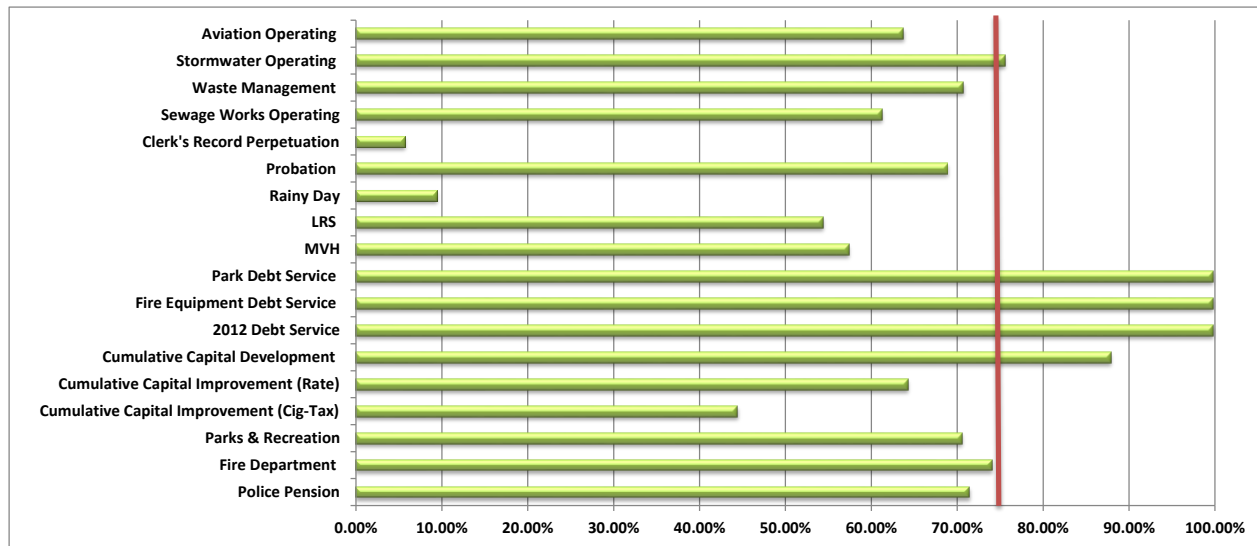
Note:

Budget Par is 75% spent YTD.

Revised budget is calculated by taking the Original Budget and adding carryovers and additional appropriations.

Doesn't include unappropriated expenditures.

	Revised Budget	Additional Appropriations	Amount Paid	Currently Encumbered	Remaining Budget	Percent Spent
Other Governmental Activities:						
Police Pension	\$ 401,898	\$ -	\$ 286,981	\$ -	\$ 114,917	71.41%
Fire Department	\$ 5,181,314	\$ 302,800	\$ 4,044,049	\$ 16,224	\$ 1,423,841	74.04%
Parks & Recreation	\$ 1,918,845	\$ -	\$ 1,280,389	\$ 72,481	\$ 565,975	70.50%
Cumulative Capital Improvement (Cig-Tax)	\$ 157,440	\$ -	\$ 69,910	\$ -	\$ 87,530	44.40%
Cumulative Capital Improvement (Rate)	\$ 703,375	\$ -	\$ 422,051	\$ 29,543	\$ 251,781	64.20%
Cumulative Capital Development	\$ 1,128,475	\$ -	\$ 777,838	\$ 213,507	\$ 137,130	87.85%
2012 Debt Service	\$ 724,407	\$ -	\$ 722,867	\$ -	\$ 1,540	99.79%
Fire Equipment Debt Service	\$ 171,414	\$ -	\$ 171,014	\$ -	\$ 400	99.77%
Park Debt Service	\$ 152,161	\$ -	\$ 151,761	\$ -	\$ 400	99.74%
MVH	\$ 3,045,283	\$ 295,000	\$ 1,847,176	\$ 70,452	\$ 1,422,655	57.41%
LRS	\$ 621,059	\$ -	\$ 303,511	\$ 34,406	\$ 283,142	54.41%
Rainy Day	\$ 250,000	\$ -	\$ 23,500	\$ -	\$ 226,500	9.40%
Probation	\$ 335,451	\$ -	\$ 228,484	\$ 2,542	\$ 104,426	68.87%
Clerk's Record Perpetuation	\$ 64,167	\$ -	\$ 3,660	\$ -	\$ 60,507	5.70%
Total	\$ 14,855,289	\$ 597,800	\$ 10,333,190	\$ 439,155	\$ 4,680,744	69.71%
Proprietary Funds:						
Sewage Works Operating	\$ 12,254,075	\$ -	\$ 7,453,705	\$ 47,495	\$ 4,752,875	61.21%
Waste Management	\$ 2,504,591	\$ 225,000	\$ 1,776,034	\$ 153,820	\$ 799,737	70.70%
Stormwater Operating	\$ 2,385,368	\$ 325,000	\$ 2,000,866	\$ 46,910	\$ 662,592	75.55%
Aviation Operating	\$ 1,128,216	\$ 9,000	\$ 682,999	\$ 41,895	\$ 412,322	63.74%
Total	\$ 18,272,250	\$ 559,000	\$ 11,913,603	\$ 290,120	\$ 6,627,527	64.81%



Notes:

Budget Par is 75% spent YTD.

Debt Service is paid Semi-Annually (January & July)

Revised budget is calculated by taking the Original Budget and adding carryovers and additional appropriations.

CITY OF GREENWOOD, INDIANA
FUND BALANCE ANALYSIS
Period Ending September 30, 2015

	Original Adopted Budget				Fund Balance				Reserve Ratio				
	2012 Budget	2013 Budget	2014 Budget	2015 Budget	9/30/2012	9/30/2013	9/30/2014	9/30/2015	9/30/2012	9/30/2013	9/30/2014	9/30/2015	TARGET
Governmental													
General	\$ 14,012,655	\$ 14,009,348	\$ 14,163,483	\$ 13,771,937	\$ 2,112,628	\$ 4,185,469	\$ 4,906,015	\$ 5,757,343	15%	30%	35%	42%	50%
Fire Department ₁	\$ 4,486,681	\$ 4,720,438	\$ 4,893,696	\$ 5,130,153	\$ 1,653,481	\$ 2,411,708	\$ 1,832,177	\$ 2,088,125	37%	51%	37%	41%	50%
Parks & Recreation	\$ 1,665,698	\$ 1,413,875	\$ 1,381,989	\$ 1,776,977	\$ 420,709	\$ 407,229	\$ 733,767	\$ 1,194,400	25%	29%	53%	67%	50%
MVH	\$ 2,755,214	\$ 2,455,358	\$ 2,755,953	\$ 2,829,087	\$ 2,758,746	\$ 2,362,872	\$ 3,462,395	\$ 3,242,313	100%	96%	126%	115%	50%
LRS	\$ 765,668	\$ 537,442	\$ 518,441	\$ 511,000	\$ 876,303	\$ 956,474	\$ 985,583	\$ 1,114,234	114%	178%	190%	218%	50%
CIG Tax	\$ 463,500	\$ 128,000	\$ 120,000	\$ 120,000	\$ 424,233	\$ 549,437	\$ 586,474	\$ 628,764	92%	429%	489%	524%	NA
CCI Rate	\$ 300,000	\$ 470,550	\$ 558,950	\$ 639,100	\$ 1,710,733	\$ 2,127,542	\$ 1,992,460	\$ 1,816,117	570%	452%	356%	284%	NA
CCD	\$ 400,000	\$ 573,717	\$ 992,328	\$ 1,042,502	\$ 399,229	\$ 925,272	\$ 1,072,558	\$ 1,260,071	100%	161%	108%	121%	NA
Rainy Day	\$ 679,366	\$ 500,000	\$ 250,000	\$ 250,000	\$ 2,180,221	\$ 2,005,829	\$ 2,242,315	\$ 2,461,938	321%	401%	897%	985%	NA
Probation	\$ 841,257	\$ 531,199	\$ 534,755	\$ 335,451	\$ 187,650	\$ 89,838	\$ 75,943	\$ 169,429	22%	17%	14%	51%	25%
Total Governmental	\$ 26,370,039	\$ 25,339,927	\$ 26,169,595	\$ 26,406,207	\$ 12,723,932	\$ 16,021,669	\$ 17,889,689	\$ 19,732,734	48%	63%	68%	75%	50%
Proprietary													
Sewage Works Operating	\$ 11,968,570	\$ 11,201,527	\$ 9,966,366	\$ 11,816,977	\$ 3,009,963	\$ 2,159,045	\$ 3,690,849	\$ 6,182,429	25%	19%	37%	52%	25%
Waste Management	\$ 1,791,314	\$ 2,035,118	\$ 2,233,263	\$ 2,360,491	\$ 743,689	\$ 745,236	\$ 993,405	\$ 1,597,457	42%	37%	44%	68%	25%
Stormwater Operating	\$ 585,436	\$ 1,952,485	\$ 2,065,985	\$ 2,293,811	\$ 399,224	\$ 1,065,734	\$ 2,063,071	\$ 2,115,486	68%	55%	100%	92%	25%
Aviation Operating	\$ 831,839	\$ 846,322	\$ 1,048,623	\$ 1,072,077	\$ 112,296	\$ 184,498	\$ 301,929	\$ 397,115	13%	22%	29%	37%	25%
Total Proprietary	\$ 15,177,159	\$ 16,035,452	\$ 15,314,237	\$ 17,543,356	\$ 4,265,173	\$ 4,154,512	\$ 7,049,254	\$ 10,292,487	28%	26%	46%	59%	25%
City-Wide Totals	\$ 41,547,198	\$ 41,375,379	\$ 41,483,831	\$ 43,949,563	\$ 16,989,104	\$ 20,176,181	\$ 24,938,943	\$ 30,025,221	41%	49%	60%	68%	50%

Notes:

Fund Balances are UNAUDITED and may be subject to change.

Excludes Debt Service Funds and Unappropriated Funds.

Beginning in 2014, the Fire Fund did not require a temporary loan from Indiana Bond Bank.

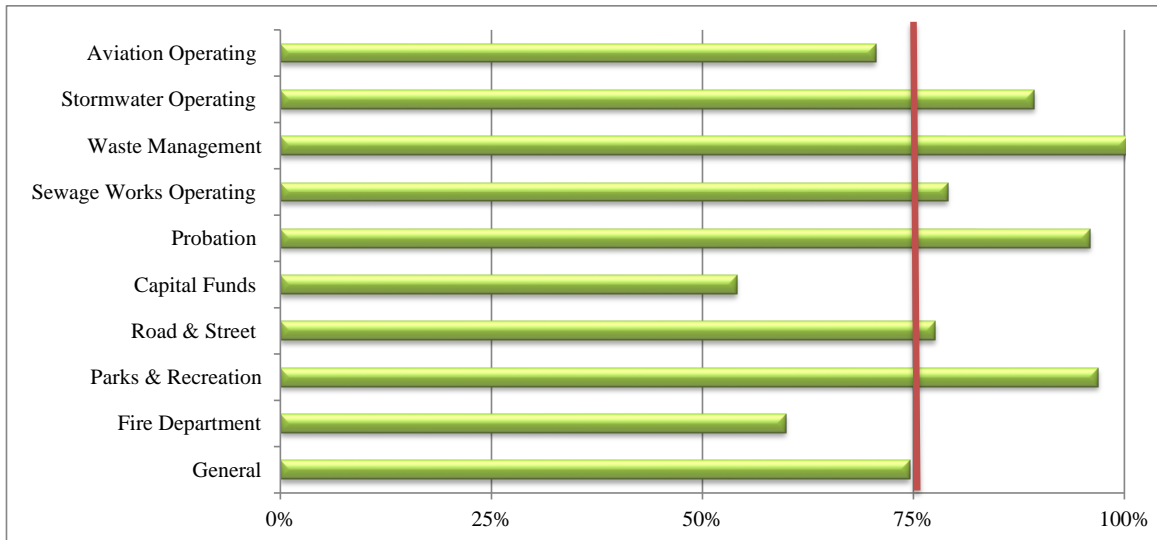
2012-2015 Budget Amounts reflect the Council approved Original Budgets.

CITY OF GREENWOOD, INDIANA

REVENUE BUDGET TO ACTUAL

Period Ending September 30, 2015

	9/30/2014 Actual	9/30/2015 Actual	2015 Revenue Budget	Percent of Budget
Governmental				
General	\$ 9,900,550	\$ 10,326,398	\$ 13,854,766	74.53%
Fire Department	\$ 3,508,301	\$ 3,064,252	\$ 5,120,000	59.85%
Parks & Recreation	\$ 1,260,972	\$ 1,987,715	\$ 2,051,500	96.89%
Road & Street	\$ 2,622,876	\$ 2,612,596	\$ 3,370,000	77.53%
Capital Funds	\$ 1,014,324	\$ 1,024,109	\$ 1,895,000	54.04%
Probation	\$ 517,584	\$ 331,716	\$ 346,000	95.87%
Total Governmental	\$ 18,824,607	\$ 19,346,786	\$ 26,637,266	72.63%
Proprietary				
Sewage Works Operating	\$ 8,807,785	\$ 9,210,715	\$ 11,650,000	79.06%
Waste Management	\$ 1,910,352	\$ 2,360,153	\$ 2,350,000	100.43%
Stormwater Operating	\$ 1,901,564	\$ 2,097,771	\$ 2,350,000	89.27%
Aviation Operating	\$ 853,355	\$ 747,274	\$ 1,060,000	70.50%
Total Proprietary	\$ 13,473,056	\$ 14,415,914	\$ 17,410,000	82.80%



Note:

Budget Par is 75% collected YTD.

CITY OF GREENWOOD, INDIANA
INVESTMENTS IN CERTIFICATES OF DEPOSIT
Period Ending September 30, 2015

<u>Selected Funds</u>	<u>Fund Number</u>	<u>September 30 Fund Balance</u>	<u>Amount Invested in CD's</u>	<u>Percent of Balance</u>
MVH	4	\$ 3,242,313	\$ 500,000	15.42%
LRS	8	\$ 1,114,234	\$ 250,000	22.44%
CCI Rate	9	\$ 1,816,117	\$ 250,000	13.77%
CIG Tax	10	\$ 628,764	\$ 250,000	39.76%
CCD	12	\$ 1,260,071	\$ 250,000	19.84%
Rainy Day	91	\$ 2,461,938	\$ 500,000	20.31%
Park Impact	93	\$ 1,097,532	\$ 250,000	22.78%
Waste Management	105	\$ 1,597,457	\$ 250,000	15.65%
Sewer Availability Fee	110	\$ 2,786,207	\$ 1,000,000	35.89%
		<u>\$ 16,004,633</u>	<u>\$ 3,500,000</u>	<u>21.87%</u>

Interest and Maturity Dates

Three Month	0.20%
Six Month	0.30%
Twelve Month	0.50%
Eighteen Month	0.60%
Weighted Average Yeild	0.40%
Weighted Average Maturity	9.75 mos
YTD Total Interest Earned	<u>\$ 3,276</u>